

Joseph Hotovec

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Iowa City, IA

EDUCATION

The University of Iowa | Iowa City, IA

Anticipated May 2027

Bachelor of Business Administration – Double major in Finance and Accounting

- 3.9/4.0 GPA
- Dean's List: Fall 2023, Spring 2024, Spring 2025

WORK EXPERIENCE

Mortgage Banking Intern | Minneapolis, MN

June 2025 – August 2025

Colliers Mortgage

- Underwrote 30+ commercial real estate deals by analyzing financial statements, rent rolls, and market data
- Developed professional investment offerings and pitches that secured funding for deals of up to \$60 million
- Collaborated closely with banks, life companies, and agencies to structure financing solutions to meet client needs
- Analyzed financial materials for a variety of property types, including multifamily, industrial, retail, and office
- Gained hands-on exposure to mezzanine debt, preferred equity, and traditional senior debt to support structuring

Equity Research Analyst | Iowa City, IA

August 2025 – Present

The Krause Fund

- Conduct research on the economy, industries, and companies to identify investment opportunities for the fund
- Collaborate with a 4-member team to develop investment theses to strengthen our positions
- Create detailed equity research reports, including company background, industry trends, and risk analysis
- Deliver a final investment recommendation and pitch to persuade the managers of the Krause Fund
- Build and use financial valuation methods such as DCF and multiples to evaluate intrinsic value

PROJECT EXPERIENCE

Product Development Consultant | Iowa City, IA

January 2024 – May 2024

Researcher, a project for Techtronic Industries (TTI)

- Led a SWOT analysis on Milwaukee Tools to develop detailed, data-driven insights for product development
- Applied market research to design a new product that expands TTI's offerings and meets customers' needs

Market Research Consultant | Plymouth, MN

March 2023 – June 2023

Researcher, a project for Lube-Tech

- Presented findings and strategic recommendations to Lube-Tech managers using PowerPoint and Excel
- Collected and analyzed data from 200+ customers and distributors using Excel and Access to find opportunities

ACTIVITIES AND INVOLVEMENT

Pi Lambda Phi Fraternity | Iowa City, IA

December 2023 – August 2025

Head of Operational Fundraising

- Led a committee to organize a fundraising event to raise \$500 and strategize how to reinvest the proceeds
- Coordinated with fraternity members to plan events, set deadlines, and ensure initiatives were successful
- Volunteered with local organizations to raise money for cancer research, showing teamwork and engagement

Tippie Real Estate Club | Iowa City, IA

February 2025 – Present

Active Member

- Initiated the Club's pursuit of participation in the NAIOP University Challenge to expand industry engagement
- Collaborating with faculty, peers, and professionals to establish the resources and strategy for future competition

CERTIFICATIONS

Real Estate Modeling Course (Wall Street Prep) – Practiced advanced modeling for commercial real estate

Data Visualization for Data Analysts (IIBA) – Studied how to effectively communicate through data visuals

Housing Industries Foundations (Fannie Mae) – Understood the role of different entities in the multifamily market